



DIGITAL REALTY

Data Center Solutions

4Q13 Earnings Conference Call Presentation

February 25, 2014



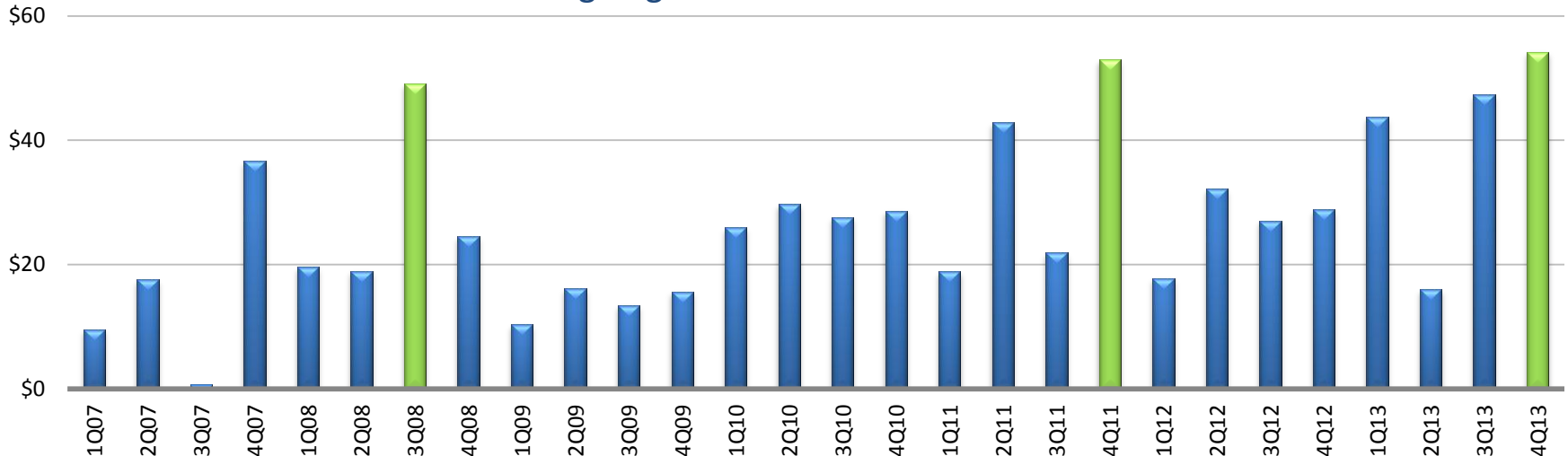
4Q13 Leasing Activity⁽¹⁾

The fourth quarter of 2013 was the highest lease-signing quarter in the company's history

Type of Space	Total SF Signed	Annualized GAAP Base Rent psf	Annualized GAAP Base Rent
Turn-Key Flex [®]	320,323	\$130	\$41.5 million
Powered Base Building [®]	34,805	\$35	\$1.2 million
Custom Solutions	15,320	\$139	\$2.1 million
Colocation	41,429	\$185	\$7.7 million
Non-Technical	57,460	\$29	\$1.7 million
Total	469,337	\$115	\$54.2 million

\$ in millions

Historical Signings – Annualized GAAP Base Rent

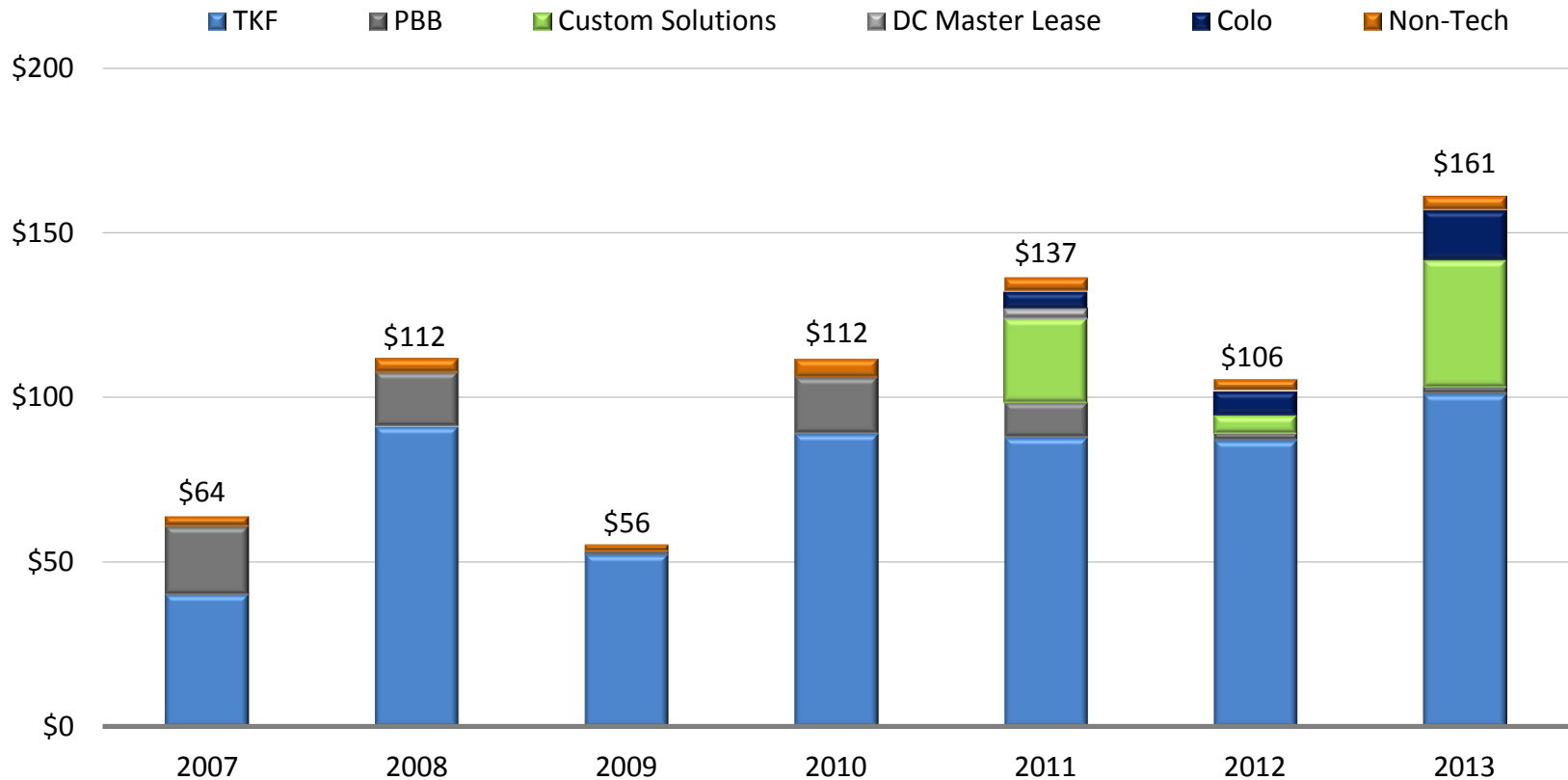


1) GAAP rental revenues include total rent for new leases and expansion

Historical Lease Signings

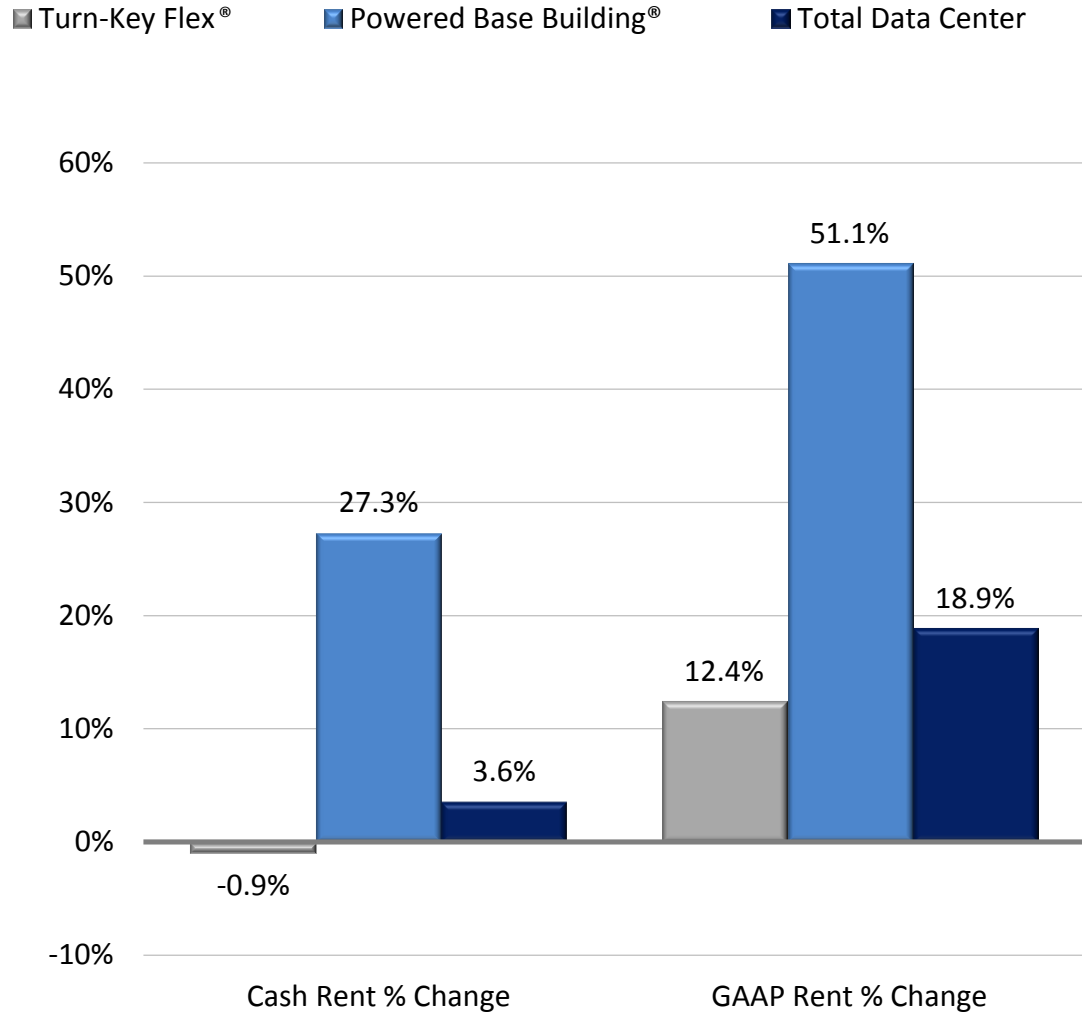
Full-year 2013 lease-signings were likewise an all-time high

GAAP Annualized Base Rent
\$ in millions



TKF Rates/PSF - Global	\$128	\$153	\$158	\$172	\$183	\$162	\$146
------------------------	-------	-------	-------	-------	-------	-------	-------

4Q13 Renewal Activity



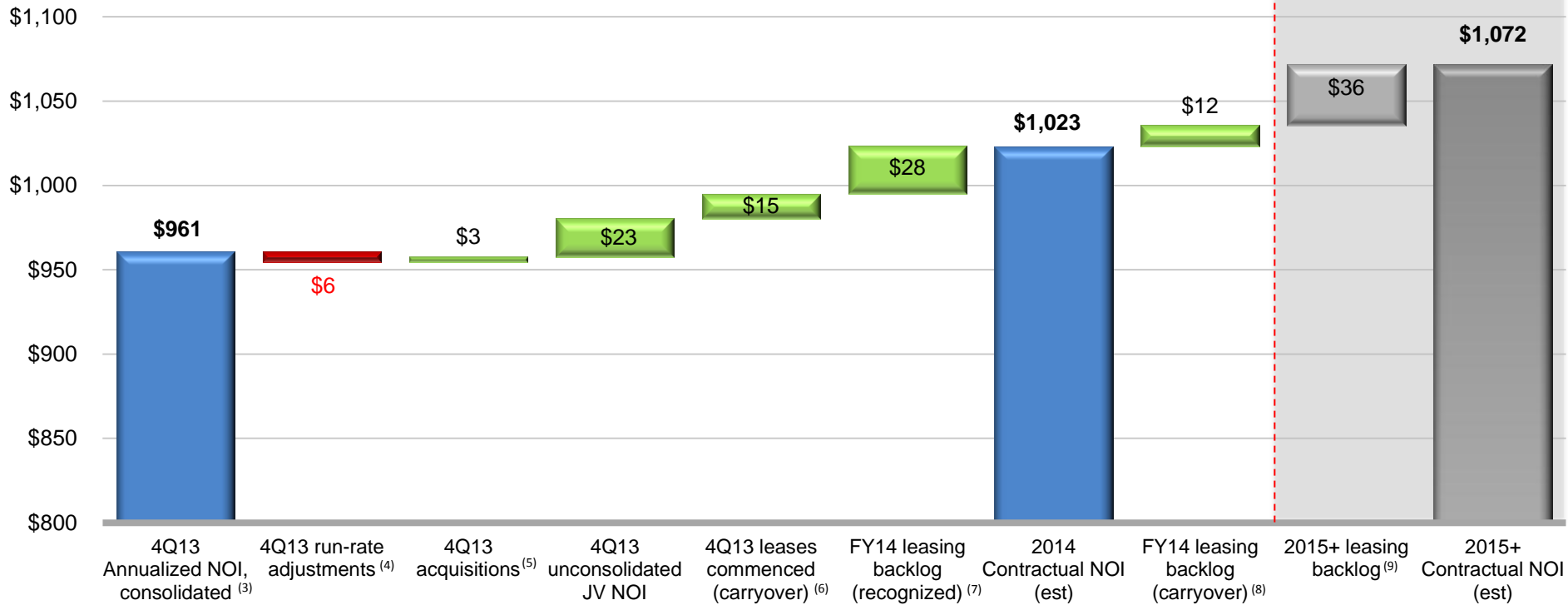
- Signed \$22 million of renewal leases
- Rental rates on renewals increased by 3.6% (cash) and 18.9% (GAAP) for total data center space
 - Renewed 73,000 square feet of Powered Base Building® data centers with rental rate increases of over 27% (cash) and over 51% (GAAP)
 - Renewed 75,000 square feet of Turn-Key Flex® data centers with rental rate increases essentially flat on cash basis and over 12% on a GAAP basis



Contractual NOI Step Function⁽¹⁾⁽²⁾

Contractually-committed, signed leases are expected to generate over \$1 billion of NOI in 2014

\$ in millions



- 1) Incremental NOI from signed leasing backlog based on estimated commencement dates; calculated from GAAP rental revenue at 75% margin.
- 2) Chart assumes no impact from renewals and expirations in future periods.
- 3) NOI is a non-GAAP financial measure. For a description of NOI and a reconciliation to operating income see the Appendix. Annualized NOI is calculated by multiplying results for the most recent quarter by four. Annualized results may not be indicative of any four-quarter period and do not take into account scheduled lease expirations, among other things. Annualized data is presented for illustrative purposes only.
- 4) Amounts in 4Q13 NOI that we do not expect to realize on a go forward basis; specifically compensation related adjustments made in 4Q13.
- 5) Adjustment to annualize the NOI related to acquisitions closed in 4Q13.
- 6) Adjustment to reflect the difference between annualized and recognized NOI from leases that commenced in 4Q13.
- 7) Recognized portion of NOI related to signed leasing expected to commence in FY14. Includes DLR's share of NOI from signed leases at unconsolidated JV's.
- 8) Adjustment to reflect the difference between annualized and recognized NOI from leases expected to commence in FY14. Includes DLR's share of NOI from signed leases at unconsolidated JV's.
- 9) Annualized NOI related to signed leases scheduled to commence in 2015 and beyond.

Data Center Growth Forecast



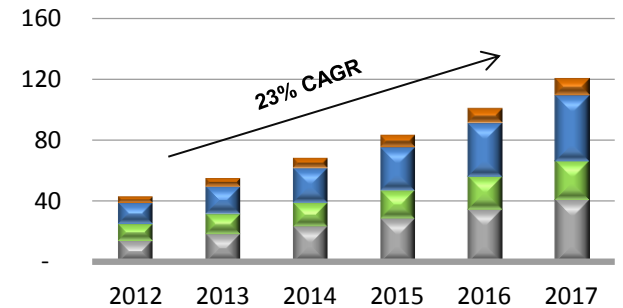
- Global business spending for infrastructure and services related to the cloud will reach \$174 billion in 2014, a 20% increase from 2013⁽¹⁾
- Global consumer spending on digital games, apps, and online movies passed \$57 billion in 2013, up almost 30 percent from \$44 billion in 2012⁽²⁾

Global IP Traffic by Region⁽³⁾

Monthly Exobyte Usage by Category (EB/mo)

EB/mo in thousands

■ North America ■ Europe ■ Asia Pacific ■ Other

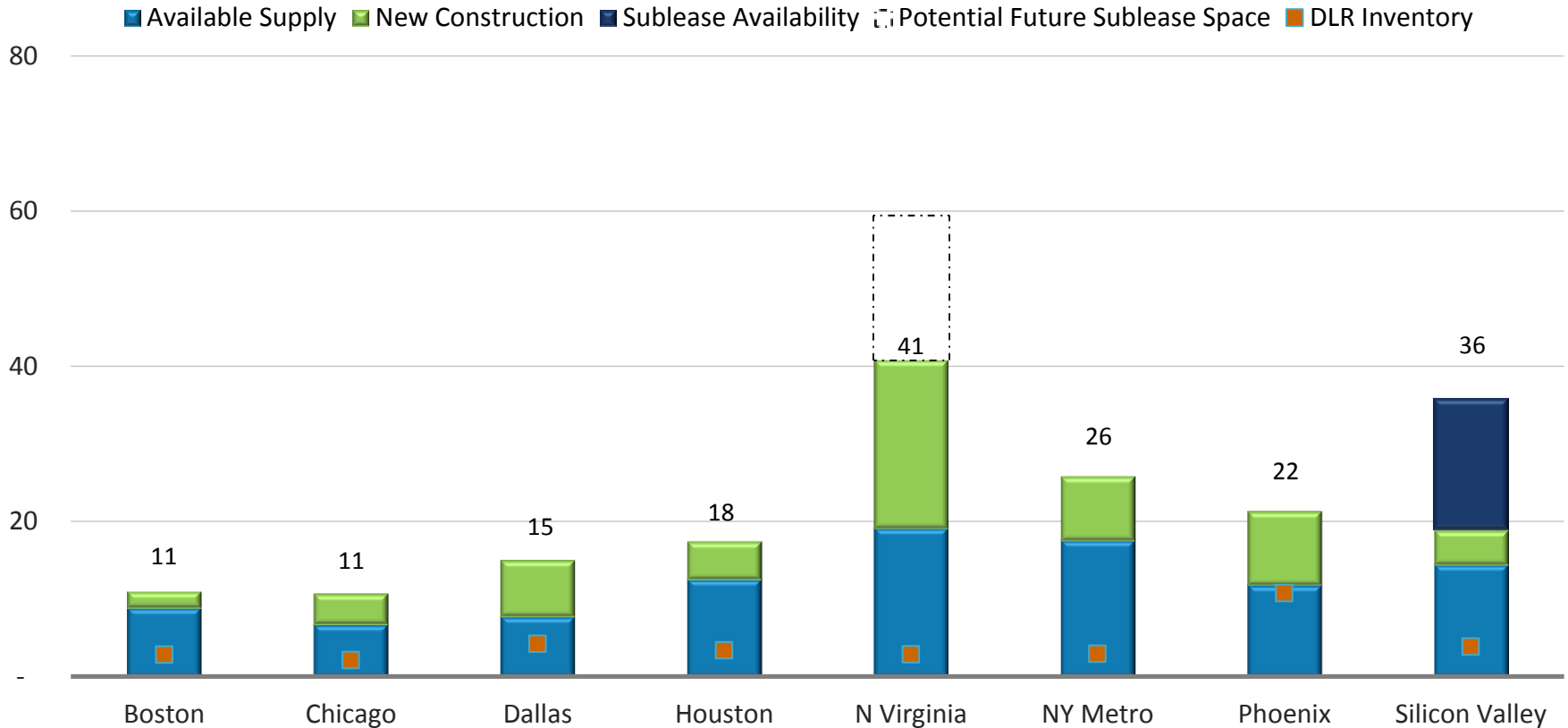


1) IHS press release issued on February 14, 2014.
 2) IHS press release issued on February 19, 2014.
 3) Cisco Visual Networking Index Forecast and Methodology, 2012-2017, May 2013.

3Q13 U.S. Major Market Data Center Supply⁽¹⁾

Data center supply remains generally in check across most major markets

in megawatts

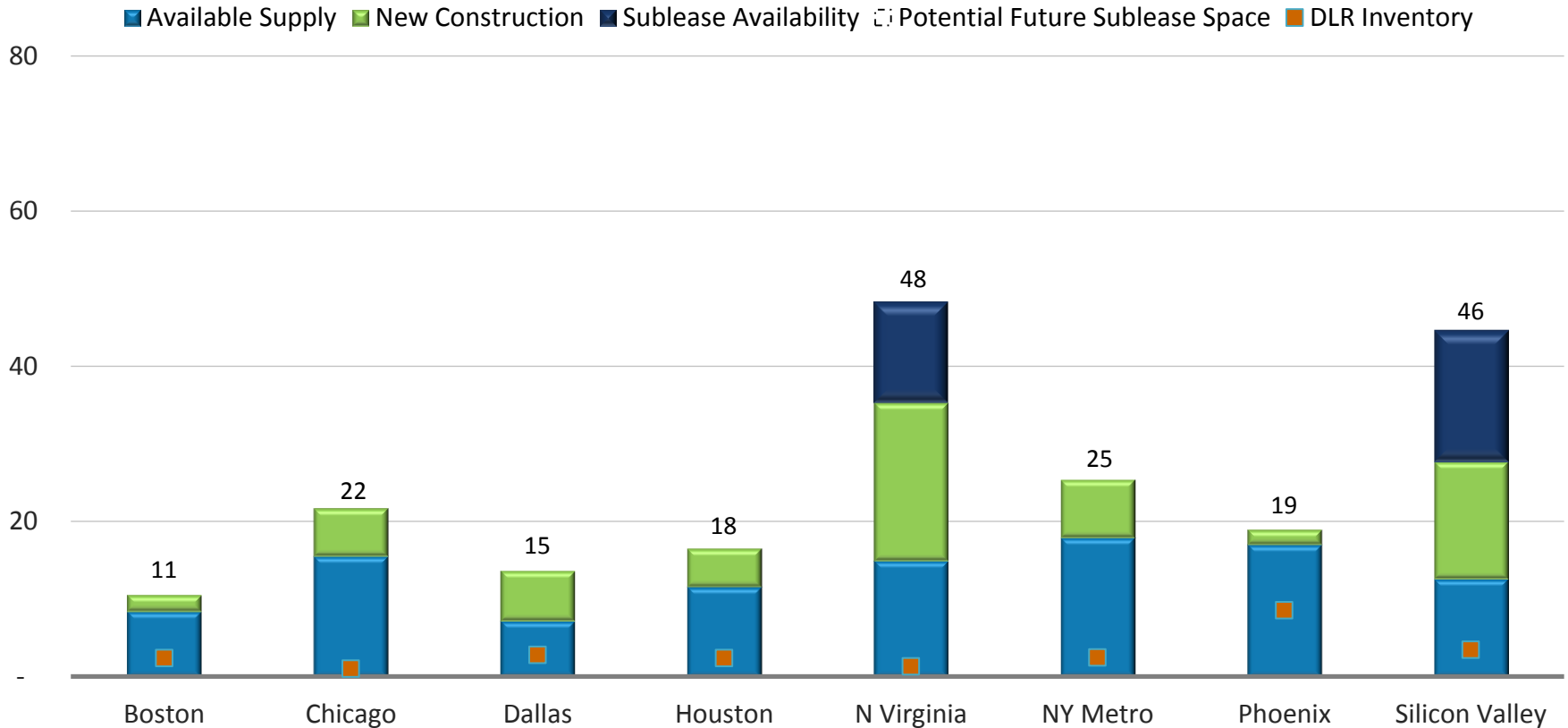


1) Based on Digital Realty internal estimates.

4Q13 U.S. Major Market Data Center Supply⁽¹⁾

Data center supply remains generally in check across most major markets

in megawatts



1) Based on Digital Realty internal estimates.

2014 Long-Term Incentive Compensation Plan

Shareholder-friendly compensation plan linked to relative total shareholder return

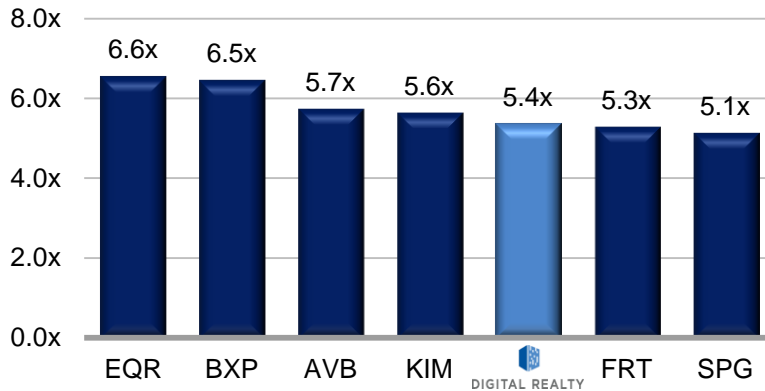
	Threshold	Target	High
MSCI Index Relative Performance	0 bps	325 bps	+650 bps
Performance Vesting Percentage	25%	50%	100%

- More closely aligns management's interests with shareholders'
- Incentivizes the creation of sustainable, long-term shareholder value
- Fosters a culture of ownership
- Total shareholder return measured relative to the MSCI US REIT Index (RMS)
- Three-year performance measurement period
- 50% of the shares that meet the performance criteria vest following the end of the performance period; the remaining 50% vest the following year

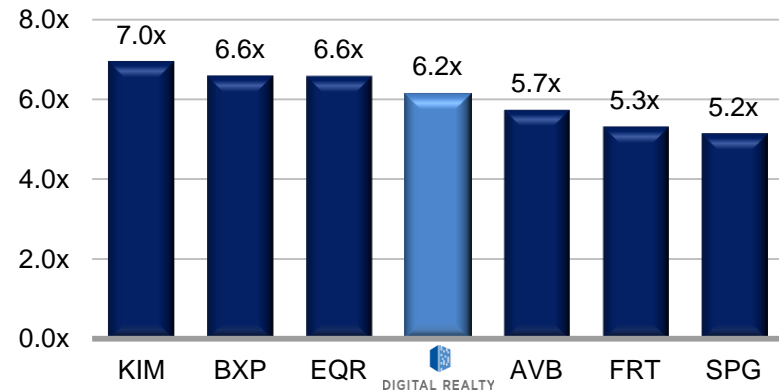
REIT Credit Comparables – “BBB+” or Higher

Digital Realty maintains a flexible, investment grade balance sheet

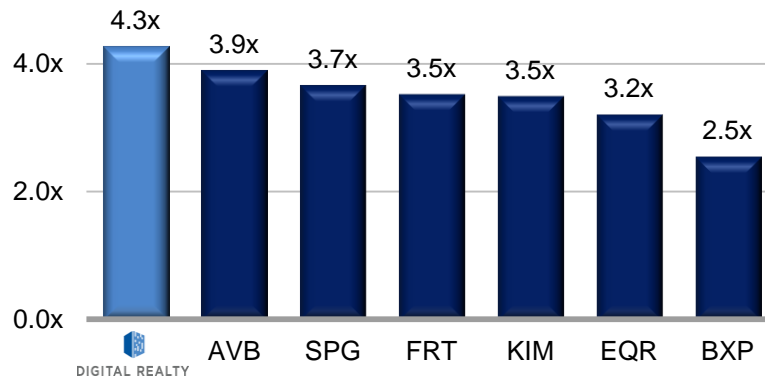
Net Debt / LQA Adjusted EBITDA⁽¹⁾



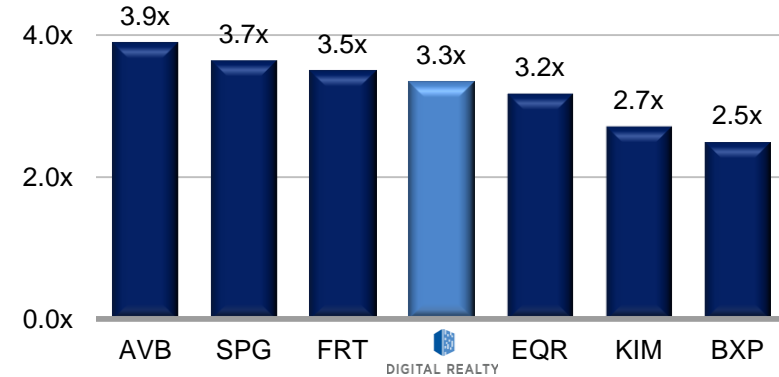
Net Debt + Preferred / LQA Adjusted EBITDA⁽¹⁾



Interest Coverage⁽²⁾



Fixed Charge Coverage⁽²⁾



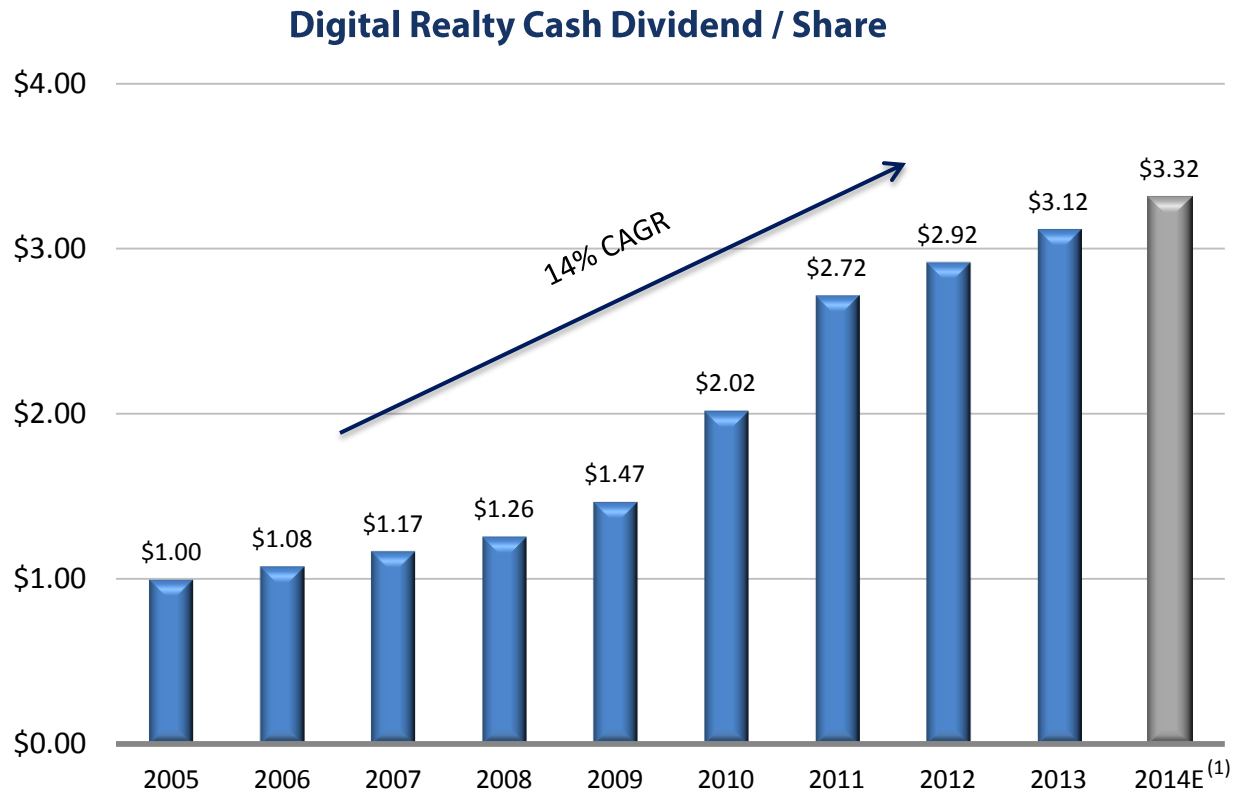
Source: FactSet and SNL Financial. Peer metrics from company filings as of December 31, 2013. Reflect fourth quarter 2013 data.

1) Adjusted EBITDA is a non-GAAP financial measure. For a description of Adjusted EBITDA and reconciliation to net income, see the Appendix

2) Based on GAAP interest expense plus capitalized interest.

Well-Covered & Growing Dividend

Digital Realty is committed to providing shareholders a secure and growing dividend

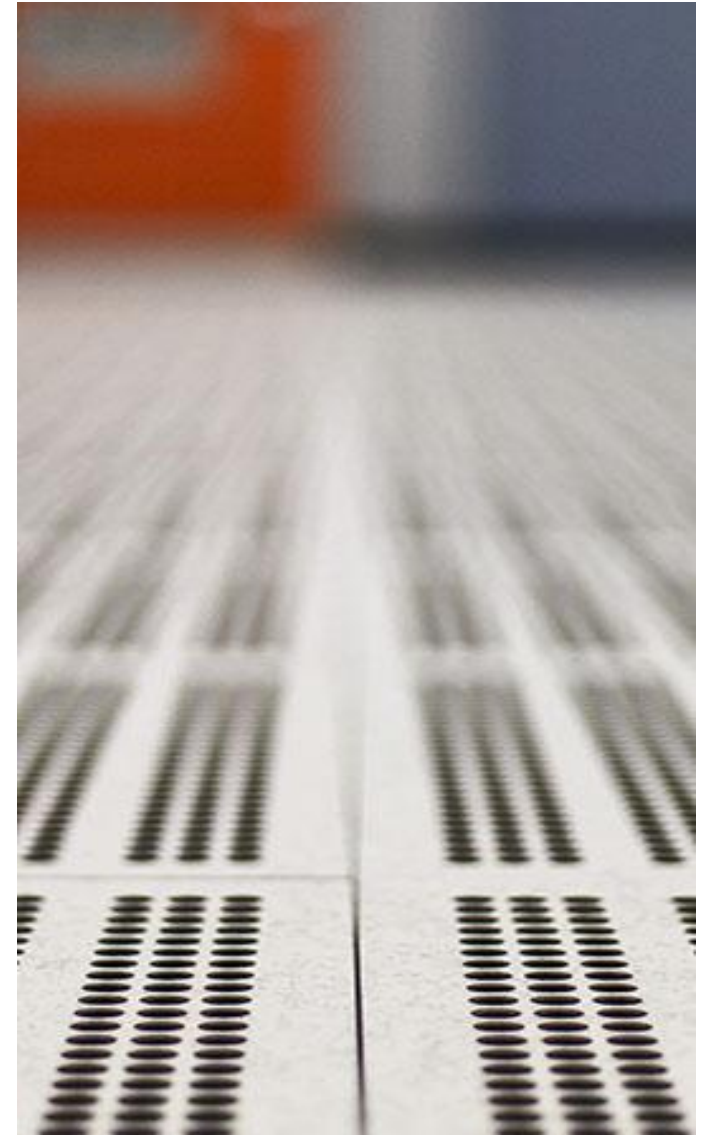


1) 2014E dividend is based on board approved dividend as of February 11, 2014.



4Q13 Acquisition Overview

Property	<ul style="list-style-type: none">636 Pierce Street
Market	<ul style="list-style-type: none">New York / New Jersey Metro
Property Type	<ul style="list-style-type: none">Data center
Acquisition Date	<ul style="list-style-type: none">December 19, 2013
Purchase Price	<ul style="list-style-type: none">\$35.3 million
Size	<ul style="list-style-type: none">108,336 square feet
Occupancy	<ul style="list-style-type: none">100%
Tenant	<ul style="list-style-type: none">AA-rated financial services company
Remaining Lease Term	<ul style="list-style-type: none">9.2 years
Lease Type	<ul style="list-style-type: none">Absolute triple-net
2014 Cash NOI – Estimated	<ul style="list-style-type: none">\$3.2 million
Cap Rate	<ul style="list-style-type: none">8.0% (including pre-payment penalty)
Joint Venture	<ul style="list-style-type: none">Subsequent to year-end, Digital Realty and PRISA agreed to contribute the asset to the existing Digital / PRISA joint ventureJV will assume, but expects to pre-pay, the in-place debtPre-payment penalty: ~\$4.2 millionOwnership: DLR 20% / PRISA 80%Expected to close by the end of 1Q 2014
Benefits	<ul style="list-style-type: none">Contribution to JV is expected to yield a healthy double-digit return on Digital Realty's 20% equity



FY13 Core FFO Guidance vs. Actual

A combination of lower financing costs and improved operating expense efficiencies drove the beat in 4Q13

Core FFO per share



- 1) Delayed GBP bond: +\$1.5M; delayed preferred issuance +\$1.4M; higher capped interest +\$2M
- 2) NOI bonus reduction \$1.5M; G&A bonus reduction \$1.5M
- 3) \$2M deferred tax benefit related to a reduction in the UK tax rate (from 23% to 20%).
- 4) GBP + 3.8%; EUR +2.4%

Improved Supplemental Disclosure

DRIVING IMPROVED
ASSET UTILIZATION





Appendix



Forward Looking Statement

The information included in this presentation contains forward-looking statements. Such statements are based on management's beliefs and assumptions made based on information currently available to management. Such forward-looking statements include statements relating to our expected development plans and completions, including timing, total square footage, IT capacity and raised floor space upon completion, expected availability for occupancy and total investment; our expected investment in our properties; our estimated time to stabilization and targeted returns at stabilization of our properties; our expected future acquisitions; acquisitions strategy; available inventory and development strategy; the signing and commencement of leases, and related rental revenue; our expected same store portfolio growth; our expected growth and stabilization of development completions and acquisitions; our expected mark-to-market rates on lease expirations, lease rollovers and expected rental rate changes; our expected yields on investments; our expectations with respect to capital investments at lease expiration on existing Turn-Key Flex space; barriers to entry; competition; debt maturities; lease maturities; our expected returns on invested capital; estimated absorption rates; our other expected future financial and other results, and the assumptions underlying such results; our top investment markets and market opportunities; our ability to access the capital markets; expected time and cost savings to our customers; our strategies, plans and intentions; future data center utilization, utilization rates, growth rates, trends, supply and demand, and demand drivers; datacenter outsourcing trends; datacenter expansion plans; estimated kW/MW requirements; growth in the overall Internet infrastructure sector and segments thereof; the market effects of regulatory requirements; the replacement cost of our assets; the development costs of our buildings, and lead times; estimated costs for customers to deploy or migrate to a new data center; capital expenditures; the effect new leases and increases in rental rates will have on our rental revenues and results of operations; lease expiration rates; our ability to borrow funds under our credit facilities; estimates of the value of our development portfolio; our sales and marketing program; our ability to meet our liquidity needs, including the ability to raise additional capital; credit ratings; capitalization rates, or cap rates, on property acquisitions; potential new markets; dividend payments and our dividend policy; projected financial information and covenant metrics; projected NOI, FFO run-rate, FFO guidance and other forward-looking financial data; leasing expectations; expectations with respect to the exercise of the put rights contained in our exchangeable debentures; Digital Realty Ecosystem; our connectivity initiative; Digital Open Internet Exchange; and the sufficiency of our capital to fund future requirements. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and discussions which do not relate solely to historical matters. Such statements are subject to risks, uncertainties and assumptions, are not guarantees of future performance and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control that may cause actual results to vary materially. Some of the risks and uncertainties include, among others, the following: the impact of the recent deterioration in global economic, credit and market conditions, including the downgrade of the U.S. government's credit rating; current local economic conditions in our geographic markets; decreases in information technology spending, including as a result of economic slowdowns or recession; adverse economic or real estate developments in our industry or the industry sectors that we sell to (including risks relating to decreasing real estate valuations and impairment charges); our dependence upon significant tenants; bankruptcy or insolvency of a major tenant or a significant number of smaller tenants; defaults on or non-renewal of leases by tenants; our failure to obtain necessary debt and equity financing; increased interest rates and operating costs; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; financial market fluctuations; changes in foreign currency exchange rates; our inability to manage our growth effectively; difficulty acquiring or operating properties in foreign jurisdictions; our failure to successfully integrate and operate acquired or developed properties or businesses; the suitability for our properties and data center infrastructure, delays or disruptions in connectivity, failure of our physical infrastructure or services or availability of power; risks related to joint venture investments, including as a result of our lack of control of such investments; delays or unexpected costs in development of properties; decreased rental rates or increased vacancy rates; increased competition or available supply of data center space; our inability to successfully develop and lease new properties and space held for development; difficulties in identifying properties to acquire and completing acquisitions; our inability to acquire off-market properties; our inability to comply with the rules and regulations applicable to reporting companies; our failure to maintain our status as a REIT; possible adverse changes to tax laws; restrictions on our ability to engage in certain business activities; environmental uncertainties and risks related to natural disasters; losses in excess of our insurance coverage; changes in foreign laws and regulations, including those related to taxation and real estate ownership and operation; and changes in local, state and federal regulatory requirements, including changes in real estate and zoning laws and increases in real property tax rates. The risks described above are not exhaustive, and additional factors could adversely affect our business and financial performance, including those discussed in our annual report on Form 10-K for the year ended December 31, 2012 and subsequent filings with the Securities and Exchange Commission, including our quarterly reports on Form 10-Q for the quarters ended March 31, 2013, June 30, 2013 and September 30, 2013. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise.



Definitions of Non-GAAP Financial Measures

The information included in this presentation contains certain non-GAAP financial measures that management believes are helpful in understanding our business, as further described below. Our definition and calculation of non-GAAP financial measures may differ from those of other REITs, and, therefore, may not be comparable. The non-GAAP financial measures should not be considered an alternative to net income or any other GAAP measurement of performance and should not be considered an alternative to cash flows from operating, investing or financing activities as a measure of liquidity.

Funds from Operations (FFO)

We calculate Funds from Operations, or FFO, in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT. FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of property, impairment charges, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and gains and losses from property dispositions and after adjustments for unconsolidated partnerships and joint ventures, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. Other REITs may not calculate FFO in accordance with the NAREIT definition and, accordingly, our FFO may not be comparable to such other REITs' FFO. Accordingly, FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Adjusted Funds from Operations (AFFO)

We present adjusted funds from operations, or AFFO, as a supplemental operating measure because, when compared year over year, it assesses our ability to fund dividend and distribution requirements from our operating activities. We also believe that, as a widely recognized measure of the operations of REITs, AFFO will be used by investors as a basis to assess our ability to fund dividend payments in comparison to other REITs, including on a per share and unit basis. We calculate AFFO by adding to or subtracting from FFO (i) non-real estate depreciation, (ii) amortization of deferred financing costs, (iii) amortization of debt discount, (iv) non-cash compensation, (v) loss from early extinguishment of debt, (vi) straight line rents, (vii) fair value of lease revenue amortization, (viii) change in fair value of contingent consideration, (ix) capitalized leasing payroll, (x) recurring tenant improvements, (xi) capitalized leasing commissions and (xii) costs of redeeming our preferred stock. Other REITs may not calculate AFFO in a consistent manner. Accordingly, our AFFO may not be comparable to other REITs' AFFO. AFFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Core Funds from Operations (CFFO)

We present core funds from operations, or CFFO, as a supplemental operating measure because, in excluding certain items that do not reflect core revenue or expense streams, it provides a performance measure that, when compared year over year, captures trends in our core business operating performance. We calculate CFFO by adding to or subtracting from FFO (i) termination fees and other non-core revenues, (ii) significant transaction expenses, (iii) loss from early extinguishment of debt, (iv) costs on redemption of preferred stock, (v) significant property tax adjustments, net, and (vi) other non-core expense adjustments. Because certain of these adjustments have a real economic impact on our financial condition and results from operations, the utility of CFFO as a measure of our performance is limited. Other REITs may not calculate CFFO in a consistent manner. Accordingly, our CFFO may not be comparable to other REITs' CFFO. CFFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Net Operating Income (NOI) and Cash NOI

NOI represents rental revenue and tenant reimbursement revenue less rental property operating and maintenance expenses, property taxes and insurance expenses (as reflected in the statement of operations). NOI is commonly used by stockholders, company management and industry analysts as a measurement of operating performance of the company's rental portfolio. Cash NOI is NOI less straight-line rents and above and below market rent amortization. Cash NOI is commonly used by stockholders, company management and industry analysts as a measure of property operating performance on a cash basis. However, because NOI and cash NOI exclude depreciation and amortization and capture neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our results from operations, the utility of NOI and cash NOI as measures of our performance is limited. Other REITs may not calculate NOI and cash NOI in the same manner we do and, accordingly, our NOI and cash NOI may not be comparable to such other REITs' NOI and cash NOI. Accordingly, NOI and cash NOI should be considered only as supplements to net income computed in accordance with GAAP as measures of our performance.



Definitions of Non-GAAP Financial Measures

Earnings Before Interest Taxes Depreciation and Amortization (EBITDA) and Adjusted EBITDA

We believe that earnings before interest expense, income taxes, depreciation and amortization, or EBITDA, and Adjusted EBITDA (as defined below), are useful supplemental performance measures because they allow investors to view our performance without the impact of non-cash depreciation and amortization or the cost of debt and, with respect to Adjusted EBITDA, straight-line rent expense adjustment attributable to prior periods, gain in connection with joint venture formations or contributors, noncontrolling interests, and preferred stock dividends. Adjusted EBITDA is EBITDA excluding straight-line rent expense adjustment attributable to prior periods, gain on contribution of properties to unconsolidated joint venture, noncontrolling interests, and preferred stock dividends. In addition, we believe EBITDA and Adjusted EBITDA are frequently used by securities analysts, investors and other interested parties in the evaluation of REITs. Because EBITDA and Adjusted EBITDA are calculated before recurring cash charges including interest expense and income taxes, exclude capitalized costs, such as leasing commissions, and are not adjusted for capital expenditures or other recurring cash requirements of our business, their utility as a measure of our performance is limited. Other REITs may calculate EBITDA and Adjusted EBITDA differently than we do; accordingly, our EBITDA and Adjusted EBITDA may not be comparable to such other REITs' EBITDA and Adjusted EBITDA. Accordingly, EBITDA and Adjusted EBITDA should be considered only as supplements to net income computed in accordance with GAAP as a measure of our financial performance.

Each of FFO, CFFO, AFFO, NOI, Cash NOI, EBITDA and Adjusted EBITDA exclude items that have real economic effect and could materially impact our results from operations, and therefore the utility of FFO, CFFO, AFFO, NOI, Cash NOI, EBITDA and Adjusted EBITDA as measures of our performance is limited.



Reconciliation of Non-GAAP Items to Their Closest GAAP Equivalent

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Net Income Available to Common Stockholders to Funds From Operations (FFO)
(in thousands, except per share and unit data)
(unaudited)

	Three Months Ended		Year Ended
	December 31, 2013	September 30, 2013	December 31, 2013
Net income available to common stockholders	\$ 42,977	\$ 138,872	\$ 271,583
Adjustments:			
Noncontrolling interests in operating partnership	849	2,757	5,366
Real estate related depreciation and amortization (1)	125,671	120,006	471,281
Real estate related depreciation and amortization related to investment in unconsolidated joint ventures	1,387	788	3,805
Gain on contribution of properties to unconsolidated joint venture	(555)	(115,054)	(115,609)
Gain on sale of assets held in unconsolidated joint venture	-	-	-
FFO available to common stockholders and unitholders (2)	<u>\$ 170,329</u>	<u>\$ 147,369</u>	<u>\$ 636,426</u>
Basic FFO per share and unit	\$ 1.30	\$ 1.13	\$ 4.88
Diluted FFO per share and unit (2)	\$ 1.26	\$ 1.10	\$ 4.74
Weighted average common stock and units outstanding			
Basic	130,982	130,977	130,463
Diluted (2)	137,891	137,851	137,771

(1) Real estate related depreciation and amortization was computed as follows:

Depreciation and amortization per income statement	126,776	121,198	475,464
Non-real estate depreciation	(1,105)	(1,192)	(4,183)
	<u>\$ 125,671</u>	<u>\$ 120,006</u>	<u>\$ 471,281</u>

(2) At December 31, 2013, we had 0 series D convertible preferred shares outstanding, as a result of the conversion of all remaining shares on February 26, 2013, which calculates into 471 common shares on a weighted average basis for the year ended December 31, 2013. For the three months ended December 31, 2013 and September 30, 2013, we have excluded the effect of dilutive series E, series F and series G preferred stock, as applicable, that may be converted upon the occurrence of specified change in control transactions as described in the articles supplementary governing the series E, series F and series G preferred stock, as applicable, which we consider highly improbable; if included, the dilutive effect for the three months ended December 31, 2013 and September 30, 2013 would be 15,372 and 12,734, respectively. For the year ended December 31, 2013, we have excluded the effect of dilutive series E, series F and series G preferred stock, as applicable, that may be converted upon the occurrence of specified change in control transactions as described in the articles supplementary governing the series E, series F and series G preferred stock, as applicable, which we consider highly improbable; if included, the dilutive effect for the year ended December 31, 2013 would be 12,358 shares. In addition, we had a balance of \$266,400 of 5.50% exchangeable senior debentures due 2029 that were exchangeable for 6,712 and 6,684 common shares on a weighted average basis for the three months ended December 31, 2013 and September 30, 2013, respectively, and were exchangeable for 6,650 common shares on a weighted average basis for the year ended December 31, 2013. See below for calculations of diluted FFO available to common stockholders and unitholders and weighted average common stock and units outstanding.

	Three Months Ended		Year Ended
	December 31, 2013	September 30, 2013	December 31, 2013
FFO available to common stockholders and unitholders	\$ 170,329	\$ 147,369	\$ 636,426
Add: Series C convertible preferred dividends	-	-	-
Add: Series D convertible preferred dividends	-	-	-
Add: 5.50% exchangeable senior debentures interest expense	4,050	4,050	16,200
FFO available to common stockholders and unitholders -- diluted	<u>\$ 174,379</u>	<u>\$ 151,419</u>	<u>\$ 652,626</u>
Weighted average common stock and units outstanding	130,982	130,977	130,463
Add: Effect of dilutive securities (excluding series C and D convertible preferred stock and 5.50% exchangeable senior debentures)	197	190	187
Add: Effect of dilutive series C convertible preferred stock	-	-	-
Add: Effect of dilutive series D convertible preferred stock	-	-	471
Add: Effect of dilutive 5.50% exchangeable senior debentures	6,712	6,684	6,650
Weighted average common stock and units outstanding -- diluted	<u>137,891</u>	<u>137,851</u>	<u>137,771</u>

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Funds From Operations (FFO) to Core Funds From Operations (CFFO)
(in thousands, except per share and unit data)
(unaudited)

	Three Months Ended		Year Ended
	December 31, 2013	September 30, 2013	December 31, 2013
FFO available to common stockholders and unitholders -- diluted	\$ 174,379	\$ 151,419	\$ 652,626
Termination fees and other non-core revenues ⁽¹⁾	-	(14)	(402)
Gain on insurance settlement	-	-	(5,597)
Significant transaction expenses	1,108	243	4,605
Loss from early extinguishment of debt	608	704	1,813
Straight-line rent expense adjustment attributable to prior periods	-	9,155	7,489
Change in fair value of contingent consideration ⁽²⁾	(1,749)	(943)	(1,762)
Other non-core expense adjustments ⁽³⁾	7	3	63
CFFO available to common stockholders and unitholders -- diluted	<u>\$ 174,353</u>	<u>\$ 160,567</u>	<u>\$ 658,835</u>
Diluted CFFO per share and unit	<u>\$ 1.26</u>	<u>\$ 1.16</u>	<u>\$ 4.78</u>

(1) Includes one-time fees, proceeds and certain other adjustments that are not core to our business.

(2) Relates to earn-out contingency in connection with Sentrum Portfolio acquisition.

(3) Includes reversal of accruals and certain other adjustments that are not core to our business.



Reconciliation of Non-GAAP Items to Their Closest GAAP Equivalent

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Operating Income to Net Operating Income (NOI)

(in thousands)

(unaudited)

	<u>Three Months Ended</u> <u>December 31, 2013</u>
Operating income	\$ 98,055
Less:	
Fee income	(1,315)
Add:	
Construction management expenses	35
Depreciation and amortization	126,776
General and administrative	15,536
Transactions	1,108
Other expenses	<u>7</u>
Net Operating Income (NOI)	<u>\$ 240,202</u>
4Q13 Annualized NOI (Net Operating Income multiplied by four)	<u>\$ 960,808</u>

A reconciliation of the range of 2013 projected net income to projected FFO and core FFO follows:

	<u>Low - High</u>
Net income available to common stockholders per diluted share	\$2.02 – 2.04
Add:	
Real estate depreciation and amortization	\$3.62
Less:	
Dilutive impact of convertible stock	(\$0.15)
Less:	
Gain from change in control of investment properties	<u>(\$0.89)</u>
Projected FFO per diluted share	\$4.60 – 4.62
Adjustments for items that do not represent core expenses and revenue streams	<u>\$0.05</u>
Projected core FFO per diluted share	\$4.65 – 4.67



DIGITAL REALTY

Data Center Solutions