

Direct Connectivity to IBM Cloud now available with Ascenty's Cloud Connect

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IBM Cloud Direct Link is designed to enable the secure exchange of sensitive data between the IBM Cloud and private environments

SAN FRANCISCO, Feb. 13, 2019 /PRNewswire/ -- Digital Realty (NYSE: DLR), a leading global provider of data center, colocation and interconnection solutions, and Ascenty, a market leader in data center services in Latin America, announced today that Ascenty has added dedicated and private access directly to the IBM Cloud in its connectivity portfolio through IBM Cloud Direct Link. This new service is designed to ensure network availability, security and scalability between the IBM Cloud and private data center environments.

With the new service, Ascenty now offers physical and direct connections to the IBM Cloud within its interconnection platform, along with the ability to connect to other public clouds through Ascenty Cloud Connect. This collaboration creates a private and secure network for enterprises to access their data and applications on the cloud. The platform provides high-speed connection options ranging from 1 to 10 Gbps, tailored to each company's specific needs, in addition to very low latencies. This translates to superior performance, greater control and enhanced flexibility and scalability when accessing critical functions and data.

According to Marcos Siqueira, Ascenty's Service Director, this is a secure and high-performance alternative for companies working in hybrid environments: "With IBM Cloud Direct Link, in addition to connecting clients already hosted in our data centers, we can also connect other physical or cloud environments through our dedicated fiber optic network. Numerous customers already operate in hybrid and multi-cloud environments, and our solutions are designed to meet this demand."

"As businesses enter the next phase of the cloud journey, adopting a hybrid cloud strategy can help generate new business value and optimize processes," said Gabriel Montanti, Global Offering Executive, IBM Cloud. "IBM is collaborating with Ascenty through the growing IBM Cloud Direct Link service provider program to help enterprises reliably move their data with security between the cloud and on-premise environments."

Delivering high-speeds and availability, Ascenty offers new alternatives to meet corporate connectivity requirements. Ascenty's dedicated 4,500-kilometer fiber optic network connects all the company's units, located in major cities in the Brazilian states of São Paulo and Rio de Janeiro, as well as Fortaleza, to major cloud service providers, building a wide-ranging and secure interconnection platform.

With the recent addition of Ascenty to its global portfolio, Digital Realty continues to expand its support of IBM Cloud Direct Link and the IBM Cloud to five continents, 21 global metro areas, and 29+ data centers. This further extension of Direct Link Dedicated, Direct Link Dedicated Hosting, and Direct Link Connect capabilities enables Digital Realty enterprise customers to connect and expand globally with the IBM Cloud where and how their digital business demands.

IBM Cloud Direct Link is designed to ensure the secure exchange of sensitive data between the IBM Cloud and other environments. With IBM Cloud Direct Link, enterprises can benefit from high performing and secure connectivity to the IBM Cloud to support their hybrid strategy and provide access to services including compute, network and storage infrastructure as well as AI, Blockchain, Internet of Things (IoT), data and analytics capabilities.

About Digital Realty

Digital Realty supports the data center, colocation and interconnection strategies of more than 2,300 firms across its secure, network-rich portfolio of data centers located throughout North America, Europe, Latin America, Asia and Australia. Digital Realty's clients include domestic and international companies of all sizes, ranging from cloud and information technology services, communications and social networking to financial services, manufacturing, energy, healthcare and consumer products. www.digitalrealty.com

About Ascenty

Ascenty, a Digital Realty company, is Latin America's largest data center provider with 16 data centers currently in operation or under construction. The company was founded in 2010 and focuses on building and operating world-class data centers, serving some of the world's largest technology companies. The company's data centers are linked by approximately 4,500 kilometers of proprietary fiber-optic network. www.ascenty.com

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For Additional Information

Andrew P. Power
Chief Financial Officer
Digital Realty
(415) 738-6500

Investor Relations

John J. Stewart / Maria S. Lukens
Digital Realty
(415) 738-6500
investorrelations@digitalrealty.com

Ascenty – Press Office

Advice Comunicação Corporativa
Maria Eduarda Amorim / mariaeduarda.amorim@advicecc.com
Bruno Escudero / bruno.escudero@advicecc.com
Ana Paula Sartori / anapaula.sartori@advicecc.com
Fernanda Dabori / fernanda.dabori@advicecc.com
+55 11 5102-5252 / +55 11 5102-5257

Safe Harbor Statement

This press release contains forward-looking statements which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially, including statements related to Ascenty, Ascenty Cloud Connect, IBM Cloud and IBM Cloud Direct Link, and Direct Link Dedicated, Direct Link Dedicated Hosting, and Direct Link Connect capabilities. These risks and uncertainties include, among others, the following: reduced demand for data centers or decreases in information technology spending; decreased rental rates, increased operating costs or increased vacancy rates; increased competition or available supply of data center space; the suitability of our data centers and data center infrastructure, delays or disruptions in connectivity or availability of power, or failures or breaches of our physical and information security infrastructure or services; our dependence upon significant customers, bankruptcy or insolvency of a major customer or a significant number of smaller customers, or defaults on or non-renewal of leases by customers; breaches of our obligations or restrictions under our contracts with our customers; our inability to successfully develop and lease new properties and development space, and delays or unexpected costs in development of properties; the impact of current global and local economic, credit and market conditions; our inability to retain data center space that we lease or sublease from third parties; difficulty acquiring or operating properties in foreign jurisdictions; our failure to realize the intended benefits from, or disruptions to our plans and operations or unknown or contingent liabilities related to, our recent acquisitions; our failure to successfully integrate and operate acquired or developed properties or businesses; difficulties in identifying properties to acquire and completing acquisitions; risks related to joint venture investments, including as a result of our lack of control of such investments; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; our failure to obtain necessary debt and equity financing, and our dependence on external sources of capital; financial market fluctuations and changes in foreign currency exchange rates; adverse economic or real estate developments in our industry or the industry sectors that we sell to, including risks relating to decreasing real estate valuations and impairment charges and goodwill and other intangible asset impairment charges; our inability to manage our growth effectively; losses in excess of our insurance coverage; environmental liabilities and risks related to natural disasters; our inability to comply with rules and regulations applicable to our company; our failure to maintain our status as a REIT for federal income tax purposes; our operating partnership's failure to qualify as a partnership for federal income tax purposes; restrictions on our ability to engage in certain business activities; and changes in local, state, federal and international laws and regulations, including related to taxation, real estate and zoning laws, and increases in real property tax rates. For a further list and description of such risks and uncertainties, see the reports and other filings by the company with the U.S. Securities and Exchange Commission, including the company's Annual Report on Form 10-K for the year ended December 31, 2017 and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2018, June 30, 2018 and September 30, 2018. The company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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