

# Digital Realty And Ascenty Win Multi-Megawatt Cloud Deployment To Launch Inaugural Facility In Chile

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New facility expected to open in 2020  
Supporting the Latin American expansion of leading global cloud provider

SAN FRANCISCO, April 25, 2019 /PRNewswire/ -- Digital Realty (NYSE: DLR), a leading global provider of data center, colocation and interconnection solutions, and Ascenty, a market leader in data center services in Latin America, announced today a long-term, multi-megawatt agreement with a leading global cloud provider to build a new facility in Santiago, Chile. Construction commenced immediately upon signing the agreement, and the new facility, which is expected to deliver up to 6.3 megawatts of total IT capacity, is scheduled to open in 2020.

The new data center will be connected via an underground dark fiber network to facilitate interconnection between the data center, critical networks, cloud, and connectivity providers in a single, secure environment.

"We are pleased to support the growth of a strategic customer as they expand into a new market," said Digital Realty Chief Executive Officer A. William Stein. "Chile is one of Latin America's most developed countries, with the highest GDP per capita in Latin America, and we are well-positioned to power our customers' digital ambitions in a region poised for rapid growth."

Ascenty Chief Executive Officer Chris Torto added, "This is an important milestone in our expansion as the leading provider of data center solutions in Latin America. Chile is positioned to emerge as a leading technology hub in the region, and the development of our first facility in the country will enhance our ability to meet the growing customer demand for comprehensive data center and colocation solutions in Latin America."

Ascenty, a joint venture between Digital Realty and Brookfield Infrastructure, delivers high-speed connectivity and availability and offers new alternatives to meet corporate connectivity requirements in Latin America. Ascenty's dedicated 4,500-kilometer fiber optic network connects all the company's facilities, located in major cities in the Brazilian states of São Paulo and Rio de Janeiro, as well as Fortaleza, to leading cloud service providers, building a wide-ranging and secure interconnection platform.

## About Digital Realty

Digital Realty supports the data center, colocation and interconnection strategies of more than 2,300 firms across its secure, network-rich portfolio of data centers located throughout North America, Europe, Latin America, Asia, Australia and South America. Digital Realty's clients include domestic and international companies of all sizes, ranging from cloud and information technology services, communications and social networking to financial services, manufacturing, energy, healthcare and consumer products. [www.digitalrealty.com](http://www.digitalrealty.com)

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## About Ascenty

Ascenty is Latin America's largest data center provider with 17 data centers currently in operation or under construction. The company was founded in 2010 and focuses on building and operating world-class data centers, serving some of the world's largest technology companies. The company's data centers are linked by approximately 4,500 kilometers of proprietary fiber-optic network. [www.ascenty.com](http://www.ascenty.com)

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**Safe Harbor Statement**

This press release contains forward-looking statements which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially, including statements related to our agreements, our expected facility in Chile, the joint venture with Brookfield, our operations in, and the expected growth in, Latin America and the expected financial impact. These risks and uncertainties include, among others, the following: reduced demand for data centers or decreases in information technology spending; decreased rental rates, increased operating costs or increased vacancy rates; increased competition or available supply of data center space; the suitability of our data centers and data center infrastructure, delays or disruptions in connectivity or availability of power, or failures or breaches of our physical and information security infrastructure or services; our dependence upon significant customers, bankruptcy or insolvency of a major customer or a significant number of smaller customers, or defaults on or non-renewal of leases by customers; breaches of our obligations or restrictions under our contracts with our customers; our inability to successfully develop and lease new properties and development space, and delays or unexpected costs in development of properties; the impact of current global and local economic, credit and market conditions; our inability to retain data center space that we lease or sublease from third parties; difficulty acquiring or operating properties in foreign jurisdictions; our failure to realize the intended benefits from, or disruptions to our plans and operations or unknown or contingent liabilities related to, our recent acquisitions; our failure to successfully integrate and operate acquired or developed properties or businesses; difficulties in identifying properties to acquire and completing acquisitions; risks related to joint venture investments, including as a result of our lack of control of such investments; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; our failure to obtain necessary debt and equity financing, and our dependence on external sources of capital; financial market fluctuations and changes in foreign currency exchange rates; adverse economic or real estate developments in our industry or the industry sectors that we sell to, including risks relating to decreasing real estate valuations and impairment charges and goodwill and other intangible asset impairment charges; our inability to manage our growth effectively; losses in excess of our insurance coverage; environmental liabilities and risks related to natural disasters; our inability to comply with rules and regulations applicable to our company; our failure to maintain our status as a REIT for federal income tax purposes; our operating partnership's failure to qualify as a partnership for federal income tax purposes; restrictions on our ability to engage in certain business activities; and changes in local, state, federal and international laws and regulations, including related to taxation, real estate and zoning laws, and increases in real property tax rates. For a further list and description of such risks and uncertainties, see the reports and other filings by the company with the U.S. Securities and Exchange Commission, including the company's Annual Report on Form 10-K for the year ended December 31, 2018. The company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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