

## Digital Realty To Offer Hybrid Cloud Direct Connect To VMware vCloud Air

September 30, 2014

SAN FRANCISCO, Sept. 30, 2014 /PRNewswire/ -- [Digital Realty Trust, Inc.](#) (NYSE: DLR), a leading global provider of data center and colocation solutions, announced today that it is enabling access, via direct connections, to VMware vCloud® Air™ (previously, VMware vCloud® Hybrid Service™), from Digital Realty's data center portfolio. This offering is available now.

As a result, Digital Realty's clients will be able to leverage the new vCloud Air Direct Connect feature, which supports high-bandwidth dedicated and secure private line connectivity, to extend their environments into VMware vCloud Air. By supporting existing workloads and new application development, VMware vCloud Air provides a common platform for seamlessly extending existing data centers to the cloud.

Commenting on the collaboration with VMware, Matt Miszewski, senior vice president of sales and marketing for Digital Realty, said, "Our work with VMware is an important next step in our role as a business partner for our colocation and wholesale data center clients. By offering pre-provisioned and on-demand services operated by VMware, we will eliminate the often burdensome process of cloud connectivity by providing our clients with a seamless extension to the cloud from their existing data center locations in our facilities."

"We are pleased that Digital Realty will be offering vCloud® Direct Connect from their data centers directly into VMware vCloud® Air™," said Scott Collison, vice president, VMware vCloud Air business unit, VMware. "VMware Direct Connect enables clients to seamlessly expand their infrastructure to VMware vCloud® Air™ for additional resources and scale as they need it – all this, with the protection of being within their own private network."

VMware vCloud Air is a hybrid cloud service owned and operated by VMware. The service supports existing workloads and new application development, giving IT administrators and architects a common platform for seamlessly extending existing data centers to the cloud. For more information, visit the VMware vCloud web site at <http://vcloud.vmware.com>.

### Special Promotion

For a limited time, Digital Realty clients will be able to access a special promotion from ecosystem connectivity-enabled Digital Realty locations to VMware vCloud Air. For more information, visit <http://demand.digitalrealty.com/VMware-and-DigitalRealty>.

### About Digital Realty

Digital Realty Trust, Inc. supports the data center and colocation strategies of more than 600 firms across its secure, network-rich portfolio of data centers located throughout North America, Europe, Asia and Australia. Digital Realty's clients include domestic and international companies of all sizes, ranging from financial services, cloud and information technology services, to manufacturing, energy, gaming, life sciences and consumer products. [www.digitalrealty.com](http://www.digitalrealty.com)

### Safe Harbor Statement

This press release contains forward-looking statements which are based on Digital Realty Trust, Inc.'s current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially, including statements related to Digital Realty's relationship with VMware, VMware vCloud Air and VMware Direct Connect offerings in Digital Realty's facilities, Digital Realty's strategy and benefits to Digital Realty's colocation and wholesale data center clients. These risks and uncertainties include, among others, the following: the impact of current global economic, credit and market conditions; current local economic conditions in its geographic markets; decreases in information technology spending, including as a result of economic slowdowns or recession; adverse economic or real estate developments in its industry or the industry sectors that it sells to (including risks relating to decreasing real estate valuations and impairment charges); its dependence upon significant tenants; bankruptcy or insolvency of a major tenant or a significant number of smaller tenants; defaults on or non-renewal of leases by tenants; its failure to obtain necessary debt and equity financing; risks associated with using debt to fund its business activities, including re-financing and interest rate risks, its failure to repay debt when due, adverse changes in its credit ratings or its breach of covenants or other terms contained in its loan facilities and agreements; financial market fluctuations; changes in foreign currency exchange rates; its inability to manage its growth effectively; difficulty acquiring or operating properties in foreign jurisdictions; its failure to successfully integrate and operate acquired or developed properties or businesses; the suitability of its properties and data center infrastructure, delays or disruptions in connectivity, failure of its physical infrastructure or services or availability of power; risks related to joint venture investments, including as a result of its lack of control of such investments; delays or unexpected costs in development of properties; decreased rental rates, increased operating costs or increased vacancy rates; increased competition or available supply of data center space; its inability to successfully develop and lease new properties and development space; difficulties in identifying properties to acquire and completing acquisitions; its inability to acquire off-market properties; its inability to comply with the rules and regulations applicable to reporting companies; its failure to maintain its status as a REIT; possible adverse changes to tax laws; restrictions on its ability to engage in certain business activities; environmental uncertainties and risks related to natural disasters; losses in excess of its insurance

coverage; changes in foreign laws and regulations, including those related to taxation and real estate ownership and operation; and changes in local, state and federal regulatory requirements, including changes in real estate and zoning laws and increases in real property tax rates. For a further list and description of such risks and uncertainties, see the reports and other filings by Digital Realty Trust, Inc. with the U.S. Securities and Exchange Commission, including Digital Realty Trust, Inc.'s Annual Report on Form 10-K, as amended, for the year ended December 31, 2013 and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2014 and June 30, 2014. Digital Realty Trust, Inc. disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

VMware and VMware vCloud Air are registered trademarks or trademarks of VMware, Inc. in the United States and other jurisdictions. The use of the word "partner" or "partnership" does not imply a legal partnership relationship between VMware and any other company.

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